

Brookside Capital Partners has invested \$1.2 billion+ across four funds since its founding in 2001

Brookside Capital Partners is a leading provider of flexible capital solutions to small and mid-sized companies throughout the United States. We understand that every company and situation is unique, so our investment approach is tailored to meet the needs of our portfolio companies. Our capital solutions include subordinated debt, unitranche loans, structured junior capital and minority equity capital. We have a long track record of providing capital across a diverse set of industries, including business services, consumer, distribution, healthcare, manufacturing, transportation and logistics. The professionals of Brookside are a proven team with extensive and complementary investment experience in the lower-middle market, with over 235 collective years of investing expertise in mezzanine finance, leveraged lending and private equity that enables us to identify and evaluate market opportunities across various industries and business cycles.

INVESTMENT CRITERIA

- Revenue greater than \$15 million
- EBITDA greater than \$4 million
- EBITDA margins greater than 10%
- Stable historical performance and predictable cash flows
- Strong management teams
- Identifiable competitive advantages

Contact Our Investment Team

David Buttolph
dbuttolph@brooksidecp.com

Corey Sclar
csclar@brooksidecp.com

Gregory Foy
gfoy@brooksidecp.com

Nicholas Ganas, CFA
nganas@brooksidecp.com

Neil Shah
nshah@brooksidecp.com

Ryan McGann
rmcgann@brooksidecp.com

Alfred Minahan
aminahan@brooksidecp.com

Deirdre Sheehan
dsheehan@brooksidecp.com

Alec Bernstein
abernstein@brooksidecp.com

Jeffrey O'Connor
jocannon@brooksidecp.com

Kevin Ye
kye@brooksidecp.com

Melanie Ipyam
mipyam@brooksidecp.com

INVESTMENT STRATEGY

Brookside Capital Partners has extensive experience working with management teams, private equity sponsors and intermediaries to structure transactions that makes sense for each unique situation. Brookside generally invests \$5 million to \$30 million per transaction and has the resources to complete larger transactions by partnering with its limited partners and associates. We invest in both sponsored and non-sponsored transactions and provide debt and equity capital to support:

- Leveraged buyouts
- Recapitalizations
- Strategic acquisitions
- Growth

We look forward to discussing new transactions with you and promise a prompt and confidential reply.

Representative Investments



Barrington Media Group
www.barringtonmediagroup.com

Technology-enabled marketing services business that focuses on direct response advertisements in traditional and digital media channels.



C-1 Technologies, LLC
www.championone.com

Provider of carrier-grade optical transceivers and related fiber optic network components.



Circa
www.localjobnetwork.com

Outsourced provider of regulatory compliance and recruitment solutions for federal contractors that maintains a network of over 600 online local employment websites.



Elevation Labs
www.elevationlabs.com

Formulator and manufacturer of innovative cosmetic and skin care products for leading branded cosmetic and personal care companies.



FCA Packaging
www.fcapackaging.com

Designer and manufacturer of highly-customized and highly-engineered protective transport packaging solutions for heavy duty applications.



IntraLogic Solutions, LLC
www.ilsny.com

Provider of cutting-edge, user friendly and affordable security solutions to schools, businesses, municipalities and government agencies.



Northeast Battery & Alternator, Inc.
www.northeastbattery.com

Largest independent distributor of industrial and light motive batteries in the Northeast.



Pyramid Healthcare, Inc.
www.pyramidhealthcarepa.com

Provider of drug/alcohol and mental health treatment for adults and adolescents throughout Pennsylvania, New Jersey and North Carolina.



RJW Logistics Group, Inc.
www.rjwgroup.com

Logistics company with a specialized focus on less-than-truckload consolidation services for small and mid-sized food products and consumer packaged goods producers.



Taos Mountain, Inc.
www.taos.com

IT infrastructure consulting and managed services firm with a strong presence in Silicon Valley that delivers technical and strategic solutions that address challenges throughout a company's IT lifecycle.



T-H Marine Supplies, Inc.
www.thmarinesupplies.com

Vertically integrated innovator and provider of recreational boat parts and marine accessories to original equipment manufacturers and the boat aftermarket.



Worldwide Electric Corporation LLC
www.worldwideelectric.net

Developer, importer and value-added distributor of a wide range of industrial electric motors, motor controls and gear reducers.