

## Firm Overview



**Brookside Capital Partners has invested \$1.3 billion across five funds since its founding in 2001**

Brookside Capital Partners is a leading provider of flexible capital solutions to small and mid-sized companies throughout the United States. We understand that every company and situation is unique, so our investment approach is tailored to meet the needs of our portfolio companies. Our capital solutions include subordinated debt, unitranche loans, structured junior capital and minority equity capital. We have a long track record of providing capital across a diverse set of industries, including business services, consumer, distribution, healthcare, manufacturing, transportation and logistics. The professionals of Brookside are a proven team with extensive and complementary investment experience in the lower-middle market, with over 235 collective years of investing expertise in mezzanine finance, leveraged lending and private equity that enables us to identify and evaluate market opportunities across various industries and business cycles.

### INVESTMENT CRITERIA

- Revenue greater than \$15 million
- EBITDA greater than \$4 million
- EBITDA margins greater than 10%
- Stable historical performance and predictable cash flows
- Strong management teams
- Identifiable competitive advantages

### INVESTMENT STRATEGY

Brookside Capital Partners has extensive experience working with management teams, private equity sponsors and intermediaries to structure transactions that makes sense for each unique situation. Brookside generally invests \$5 million to \$30 million per transaction and has the resources to complete larger transactions by partnering with its limited partners and associates. We invest in both sponsored and non-sponsored transactions and provide debt and equity capital to support:

- Leveraged buyouts
- Recapitalizations
- Strategic acquisitions
- Growth

## Contact Our Investment Team

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***We look forward to discussing new transactions with you and promise a prompt and confidential reply.***

## Representative Investments



**Architectural Polymers**  
[www.apformliner.com](http://www.apformliner.com)

Manufacturer and designer of urethane and plastic molds used in construction applications to create textures, patterns, graphic designs and embedded thin-brick surfaces on concrete walls.



**Clean Solutions Group**  
[www.cleangrp.com](http://www.cleangrp.com)

Provider of environmentally responsible nonwoven cleaning and air filtration products.



**iPROMOTEu**  
[www.ipromoteu.com](http://www.ipromoteu.com)

Provider of turnkey, total solutions tech-enabled, back-office business processes and supply chain services for organizations in the promotional products industry.



**Military Fasteners**  
[www.military-fasteners.com](http://www.military-fasteners.com)

A B2B eCommerce distributor of mil-spec fasteners primarily to customers in the aerospace and defense industry, with a focus on maintenance, repair and overhaul.



**NewBold**  
[www.newboldcorp.com](http://www.newboldcorp.com)

Provider of managed technology services to the quick service restaurant, retail, warehousing and healthcare industries.



**Phaedon**  
[www.wearphaedon.com](http://www.wearphaedon.com)

A technology-enabled loyalty, marketing and experience transformation company focused on driving value-added customer participation for premier blue-chip clients across several core verticals.



**Pyramid Healthcare**  
[www.pyramidhealthcarepa.com](http://www.pyramidhealthcarepa.com)

Provider of drug/alcohol and mental health treatment for adults and adolescents throughout Pennsylvania, New Jersey and North Carolina.



**RJW Logistics Group**  
[www.rjwgroup.com](http://www.rjwgroup.com)

Logistics company with a specialized focus on less-than-truckload consolidation services for small and mid-sized food products and consumer packaged goods producers.



**Signal Control Products**  
[www.signalcontrol.com](http://www.signalcontrol.com)

Distributor and solutions provider of signal control equipment used to manage intersections and roadways, while building safer, faster and more efficient signal control systems for integrated traffic mobility.



**T-H Marine Supplies**  
[www.thmarinesupplies.com](http://www.thmarinesupplies.com)

Vertically-integrated innovator and provider of recreational boat parts and marine accessories to original equipment manufacturers and the boat aftermarket.



**UpSwell**  
[www.upswellmarketing.com](http://www.upswellmarketing.com)

Provider of turnkey, data-driven direct mail and related marketing solutions to small and medium-sized businesses in a wide variety of consumer service industries.



**Worldwide Electric Corporation**  
[www.worldwideelectric.net](http://www.worldwideelectric.net)

Developer, importer and value-added distributor of a wide range of industrial electric motors, motor controls and gear reducers.